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FIȘA DE VERIFICARE A ÎNDEPLINIRII STANDARDELOR MINIMALE

CADRU DIDACTIC- LECT.UNIV.DR. FLOREA NICOLETA-VALENTINA
COMISIA- STIINTE ECONOMICE SI ADMINISTRAREA AFACERILOR

TITLU TEZA ABILITARE- Managementul relaționării și comunicării în era digitală. O abordare tridimensională: angajați-clienți- furnizori

A. Calcul punctaj P (Articole publicate in reviste indexate ISI cu scor absolut de influenta (AIS) nenul + carti/capitole publicate in edituri internationale sau articole publicate in ISI Proceedings, ce pot substitui o parte dintre cele 10 articole ISI maxim admise in calculul punctajului P)

Nr. crt.	Articol, referinta bibliografica	M (coef. de mult.)	Categorie de încadrare	N (nr. de autori)	AIS (potrivit ultimului raport 2020)	Punctaj final
1	Duica M., Florea N.V., Duica A., Gilmeanu R., Improving the relationships between organizations and their customers using digital multichannel communication and mathematical simulation, Economic Computation and Economic Cybernetics Studies and Research , vol. 53/1, ian.2019, p.265-280, ISSN 0424-267X, FI-0.885, AIS- 0,143, DOI: 10.24818/18423264/53.1.19.17 http://www.ecocyb.ase.ro/nr2019_1/17%20-%20Duica%20Mircea%20Constantin%20%620(17).pdf WOS:000461762700017	10	Core Economics Economics	4	AIS ₂₀₂₀ -0,143	$10 \times [1-(4-1) \times 0.1] \times 0.143 = 1,001$
2	Duica M., Florea N.V., Duica A., Tanasescu I.A., The role of e-skills in developing sustainable organizations and e-activities in the new	6	Social Science& Science	4	AIS ₂₀₂₀ -0,462 (>0.15)	$6 \times [1-(4-1) \times 0.1] \times 0.462$

	digitized business world, Sustainability , MDPI, apr. 2020, 12(8), 3400 p., ISSN: 2071-1050, FI-3,251, AIS-0,462. WOS: 00045712900063 https://doi.org/10.3390/su12083400 https://www.mdpi.com/2071-1050/12/8/3400/html WOS:000535598700333					(>0.15)	0.462 =1.9404
3	Duica M.C., Florea N.V., Duica A., Coman D.M., The relationship between economic activity and green production and consumption at EU level. An analysis based on econometric and information models, Economic Computation and Economic Cybernetics Studies and Research , vol. 55/2, ian.2021, p. 331-346, FI-0,885, AIS-0,143 http://www.ecocyb.ase.ro/nr2021_2/20.%20Duica%20Mircea.%20Dan%20Coman.%20revised.pdf DOI 0.24818/18423264/55.2.21.20 WOS:000661631600020	10	Core Economics-Economics	4	AIS ₂₀₂₀ -0,143	10 x [1-(4-1) x 0.1] x 0.143= 1,001	
4	Florea N.V., Paschia L., Coman M.D., Ionescu C.A., Coman D.M., Ene C.M., Gudanescu Nicolau N.L., Bidirectional approach for university management: improved relationship with students & educational costs management, Journal of Business Economics and Management , Aug 2021, 22(5), p.1209-1230, FI-2,028, AIS-0,361 https://journals.vgtu.lt/index.php/JBEM/index HTTPS://DOI.ORG/10.3846/JBEM.2021.14687 WOS:000691210600005	10	Core Economics-Economics,	7	AIS ₂₀₂₀ - 0,361 (>0.15)	10 x [1-(7-1) x 0.1] x 0.361= 1,444	
5	Florea N.V., Duica M.C., Ionescu C.A., Duica A., Onica Ibinceanu M.C., Stanescu G.S., An Analysis of the Influencing Factors of the Romanian Agricultural Output within the Context of Green Economy, Sustainability , 13(17), p.1-18, aug. 2021, 9649; Special Issue Development of Green Economy: Dimensions, Strengths and Weaknesses, FI-3,251, AIS-0,462 https://www.mdpi.com/2071-1050/13/17/9649 https://doi.org/10.3390/su13179649 WOS:000694467900001	6	Social Science& Science	6	AIS ₂₀₂₀ - 0,462 (>0.15)	6 x [1-(6-1) x 0.1] x 0.462 =1.386	
	TOTAL PI					6,7724	
Nr. crt.	Carti/capitole publicate in edituri nationale sau internationale recunoscute sau articole publicate in ISI Proceedings, ce pot substitui o parte din cele 10	Editura	Nr aut (N)			0,2/N	

articole ISI maxim admise in calculul punctajului P					
6	„Auditul resurselor umane,, Florea N.V., 2013, ISBN 978-606-18-0146-6, 280 de pagini	Editura C.H.Beck, București	1		0,2/1=0,2
7	„Tehnici si instrumente de recrutare și selecție,, Stegăroiu I. și Florea N.V., 2013, ISBN 9780606-18-0179-4, 303 de pagini	Editura C.H.Beck, București	2		0,2/2=0,1
8	„Training, coaching, mentoring- metode si modele”, Florea N.V., 2014, ISBN: 978-606-18-0331-6, 166 de pagini	Editura C.H.Beck, București	1		0,2/1=0,2
9	„Planul de marketing. Ghid practic”, Florea N.V., 2014, ISBN: 978-606-18-0353-8, 170 de pagini	Editura C.H.Beck, București,	1		0,2/1=0,2
10	„Comunicare organizationala in contextul globalizarii. Principii, practici, perspective”, Florea N.V., Editura Pro Universitaria, Bucuresti, 2017, ISBN 978-606-26-0754-8, 244 pagini	Editura ProUniversitaria Bucuresti	1		0,2/1=0,2
	Total P II				Plafonat 0,5
	TOTAL P= P I + P II				7,2724

B. Citări (Cj)

	Articolul și revista în care a fost citat	Cuarțile	Cat. de încadrare	AIS	Punctaj
1	Florea N.V, Badea M., Acceptance of new technologies in HR- E-recruitment in organizations, Conferința Internațională ICIME 2013, Vietnam, indexată ISI, 13-14 mai 2013, www.academic-conferences.org/icime2013 ISBN 978-1-909507-20-3, p.344-352.	Q4	Core Economics, SSCI, Industrial relations & Labor-SSCI Management SSCI	AIS ₂₀₂₀ -0,488	0,25
2	Florea N.V., Duica A., Duica M.C., Using Models and Evaluation Planning to Improve Corporate Training Activity and Trainee Performance, Valahian Journal of Economic Studies, vol. 7(21), issue 1 /2016, p.45-56 http://www.vjes.eu/images/2016/issue1/8.vjes%20vol.1%207%2021%20issue%201%202016%20florea.pdf	Q1 ₂₀₁₇	Multidisciplinary Sciences- SCIE	AIS ₂₀₁₇ -1,000	1
3	Florea N.V., Using simulation and modeling to improve career management processes in organizations, Theoretical and Applied Economics, Volume XXIII (2016), No. 3(608), pp. 267-282,	Q4	Social Sciences, Interdisciplinary-SSCI	AIS ₂₀₂₀ -0,072	0,25

	ISSN 1841-8678 (print), ISSN 1844-0029 http://www.ectap.ro http://store.ectap.ro/articole/1213.pdf	ISSN (print): 1583-3410 https://www.rcis.ro/images/documents/rcis61_11.pdf df WOS: 000435130200011					
4	Florea N.V., Duica A., Duica M.C., Using evaluation and evaluation planning to improve corporate training activity and trainee performance, <i>Valahian Journal of Economic Studies</i> , vol. 7(21), issue 1 /2016, p.45-56, https://www.proquest.com/docview/1856853001?pq-origsite=scholar&fromopenview=true	Jain G., Sharma N, and Shrivastava A. Enhancing training effectiveness for organizations through blockchain-enabled training effectiveness measurement (BETEM), <i>Journal of Organizational Change Management</i> , 2021, Vol. 34 No. 2, pp. 439-461. ISSN 0953-4814 https://doi.org/10.1108/JOCM-10-2020-0303	Q4	Management, SSCI	AIS ₂₀₂₀ -0,411	0,25	
5	Duica M.C., Florea N.V., Duica A., Gilmeanu R., Improving the relationships between organizations and their customers using digital multichannel communication and mathematical simulation, <i>Economic Computation and Economic Cybernetics Studies and Research</i> , Issue 1/2019; Vol. 53, p.265-280, http://www.ecocyb.ase.ro/nr2019_1/17%20-%20Duica%20Mircea%20Constantin%20%20(17).pdf DOI: 10.24818/18423264/53.1.19.17 WOS:000461762700017	Zhou Y, Chen J, Gao S., Chen M., The Impact of User Heterogeneity on Knowledge Collaboration Performance, <i>Technical Gazette</i> , 27(6), 2020, p.1938-1945, https://hrcaak.sree.hr/index.php?show=clanak&id_clanak_jezik=361347 https://doi.org/10.17559/TV-20200822052521 WOS: 000600425200029	Q4	Engineering, Multidisciplinary-SCIE	AIS ₂₀₂₀ -0,118	0,25	
6	Duica M.C., Florea N.V., Duica A., Tanasescu I.A., The Role of E-Skills in Developing Sustainable Organizations and E-Activities in the New Digitized Business World <i>Sustainability</i> 2020, 12(8), 3400; https://www.mdpi.com/2071-1050/12/8/3400 https://doi.org/10.3390/su12083400 WOS:000535598700333	Surya B., Suriani S., Menne F., Abubakar H. Idris M., Rasyidi E., Remmang H., Community Empowerment and Utilization of Renewable Energy: Entrepreneurial Perspective for Community Resilience Based on Sustainable Management of Slum Settlements in Makassar City, Indonesia, <i>Sustainability</i> , MDPI: 2021, 13(6), 3178, p.1-36, https://www.mdpi.com/2071-1050/13/6/3178 https://doi.org/10.3390/su13063178 , WOS: 000645794000001	Q3	Environmental Studies- SSCI Green & Sustainable Science & Technology- SSCI	AIS ₂₀₂₀ -0,462	0,5	
7	Florea, N.V.; Tănăsescu, I.A. Improving Communication with Internal Public and Customers of an Industrial Company—A Major Challenge along Supply Chain, Volume Supply Chain Strategies and the Engineer-to-Order Approach, Editura IGI Global;	Surya B., Suriani S., Menne F., Abubakar H. Idris M., Rasyidi E., Remmang H., Community Empowerment and Utilization of Renewable Energy: Entrepreneurial Perspective for Community Resilience Based on Sustainable Management of Slum Settlements in Makassar	Q3	Environmental Studies- SSCI Green & Sustainable Science & Technology- SSCI	AIS ₂₀₂₀ -0,462	0,5	

8	<p>Hershey: Derry Township, PA, USA, 2016. Available online: https://www.igi-global.com/chapter/improving-communication-with-internal-public-and-customers-of-an-industrial-company/148801</p> <p>Florea N. V., Duica A., Improving Communication and Relationship with Customers using Models to Measure their Value, Valahian Journal of Economic Studies, BDI si B+, degruyter.com, iunie 2017, vol.8(22), Issue 1/2017, p.47-56, DOI 10.1515/vjes-2017-0006, ISSN (online) 2067-9440 https://sciendo.com/article/10.1515/vjes-2017-0006</p>	<p>City, Indonesia, Sustainability, MDPI: 2021,13 (6), 3178, p.1-36, https://www.mdpi.com/2071-1050/13/6/3178 https://doi.org/10.3390/su13063178, WOS: 000645794000001</p> <p>Dymitrowski A., Fonfara K., Deszczyński B., Informal relationships in the company's internationalization process, Journal of Business & Industrial Marketing, Vol. 34 No. 5, pp. 1054-1065, 2019. https://doi.org/10.1108/JBIM-11-2018-0363 WOS: 0004479264400011</p>	Q4	Business- SSCI	AIS ₂₀₂₀ ⁻ 0,425	0,25
TOTAL PUNCTAJ CJ						
					3,25	

SINTEZA CONDITIILOR MINIMALE

Nr.	Domeniu de activitate	Punctaj minimal	Punctaj realizat	Criteriu îndeplinit
1	Publicații (Anexa 27- pct.7, p71)	$P \geq 2$	$7.2724 = 6,7724 \text{ p (5 art ISI cu AIS nenul)} + 0,5 \text{ p (plafonat) (5 carti ed nat rec)}$	Da
2	Citări (Anexa 27- pct.7, p71)	$C \geq 1,2$	3,25	Da
3	Punctaj final (Anexa 27- pct.7, p71)	$S \geq 4$ ($S=P+C$)	10,5224	Da
4	Numar articole ISI cu AIS nenul (Anexa 27-pct.5, p71)	4	5	Da
5	Număr articole ISI publicate în Core Economics (Anexa 27-pct.5, p71)	2	3	Da
6	Numar articole cu AIS > 0,15 (Anexa 27-pct.4.p.71)	2	3	Da

03.11.2021

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